Trendline and Regression Analysis (Part 1):

Simple Linear Regression

BM 4419

Business Analytics

Introduction to Regression Analysis

- Regression analysis is used to:
 - Predict the value of a dependent variable based on the value of at least one independent variable
 - Explain the impact of changes in an independent variable on the dependent variable
- Dependent variable: the variable we wish to predict or explain

Independent variable: the variable used to predict or explain the dependent variable

Simple Linear Regression Model

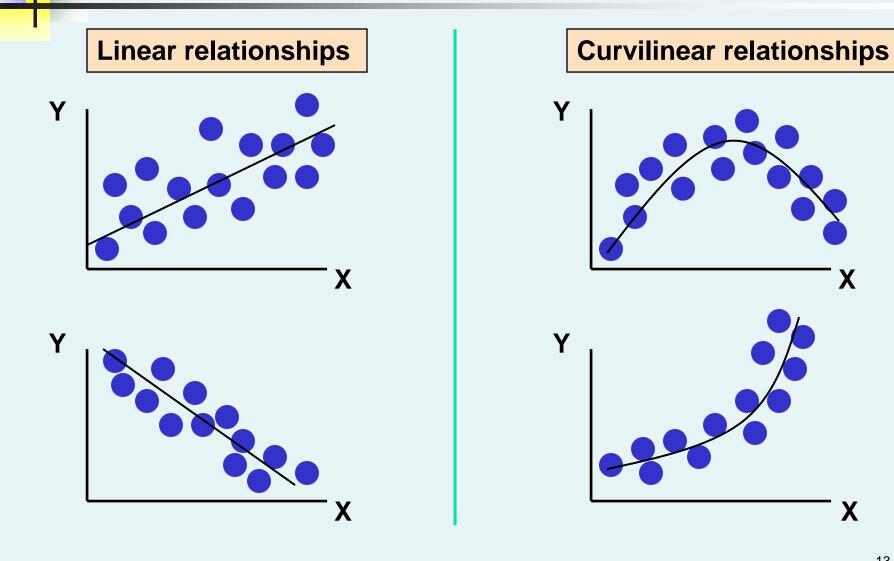


- Only one independent variable, X
- Relationship between X and Y is described by a linear function
- Changes in Y are assumed to be related to changes in X

Types of Relationships

DCO<u>V</u>A

X

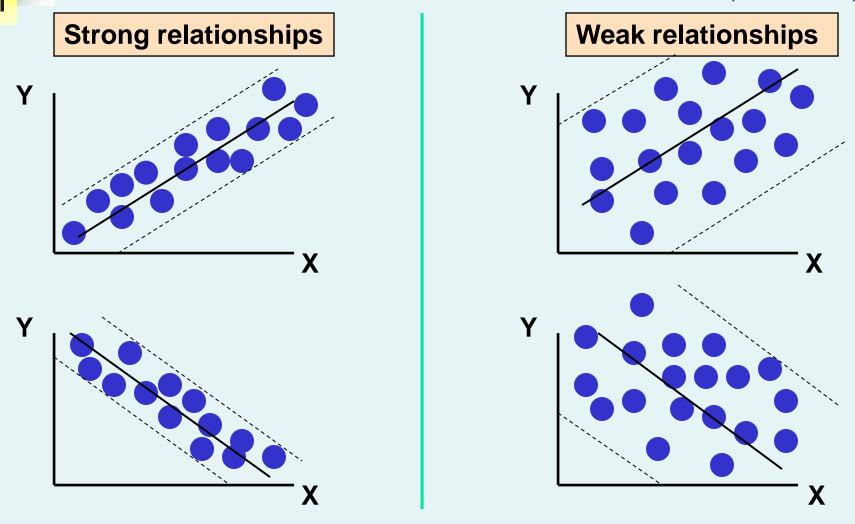


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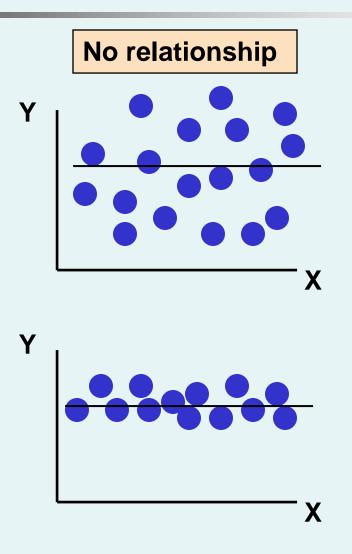
Types of Relationships

(continued)

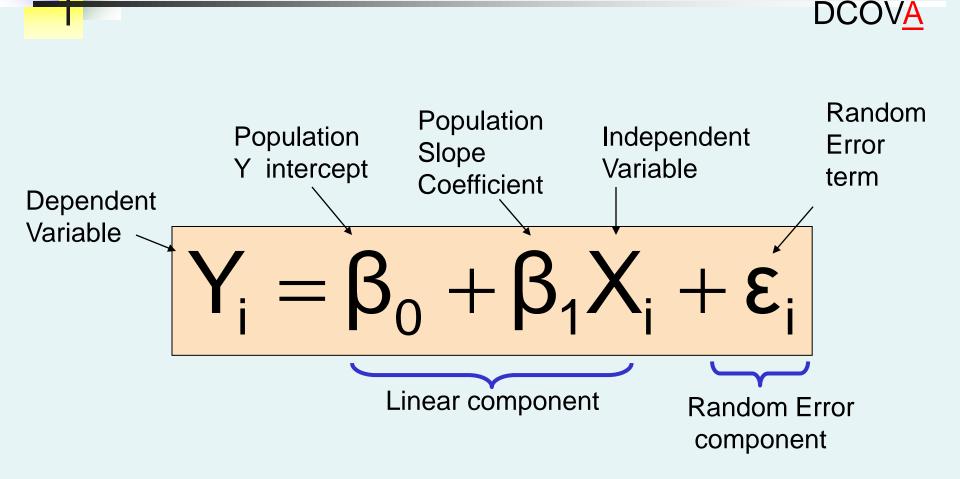


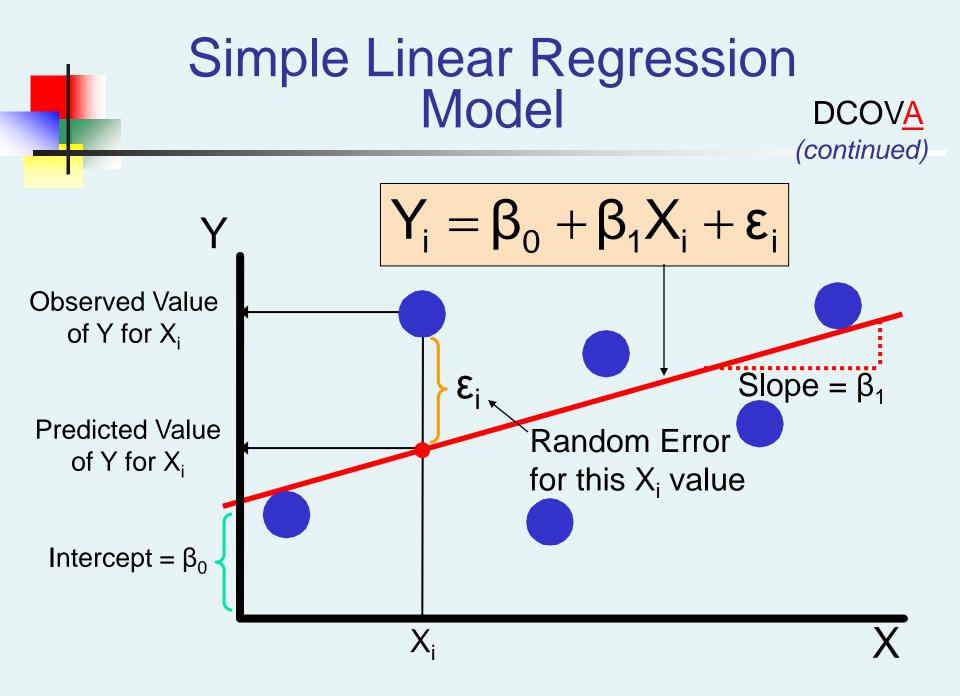
Types of Relationships

DCO<u>V</u>A (continued)



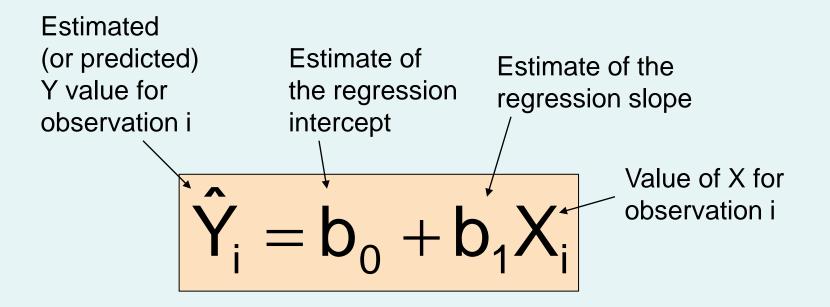
Simple Linear Regression Model





Simple Linear Regression Equation (Prediction Line)

The simple linear regression equation provides an estimate of the population regression line



Interpretation of the Slope and the Intercept

- b₀ is the estimated average value of Y when the value of X is zero
- b₁ is the estimated change in the average value of Y as a result of a one-unit increase in X

Simple Linear Regression Example

- A real estate agent wishes to examine the relationship between the selling price of a home and its size (measured in square feet)
- A random sample of 10 houses is selected
 - Dependent variable (Y) = house price in \$1000s
 - Independent variable (X) = square feet



Simple Linear Regression Example: Data

| House Price in \$1000s (Y) | Square Feet (X) |
|-------------------------------|--------------------|
| 245 | 1400 |
| 312 | 1600 |
| 279 | 1700 |
| 308 | 1875 |
| 199 | 1100 |
| 219 | 1550 |
| 405 | 2350 |
| 324 | 2450 |
| 319 | 1425 |
| 255 | 1700 |

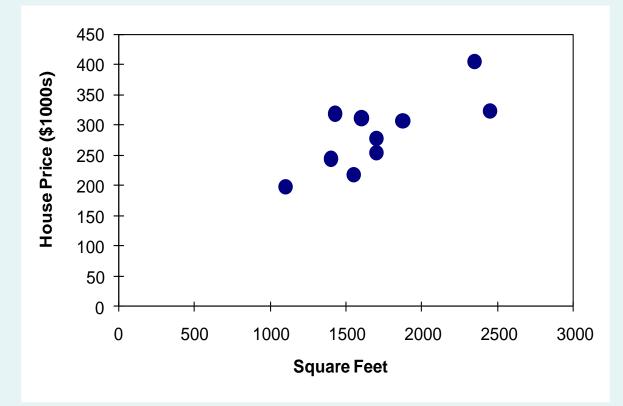


DC<mark>O</mark>VA

Simple Linear Regression Example: Scatter Plot

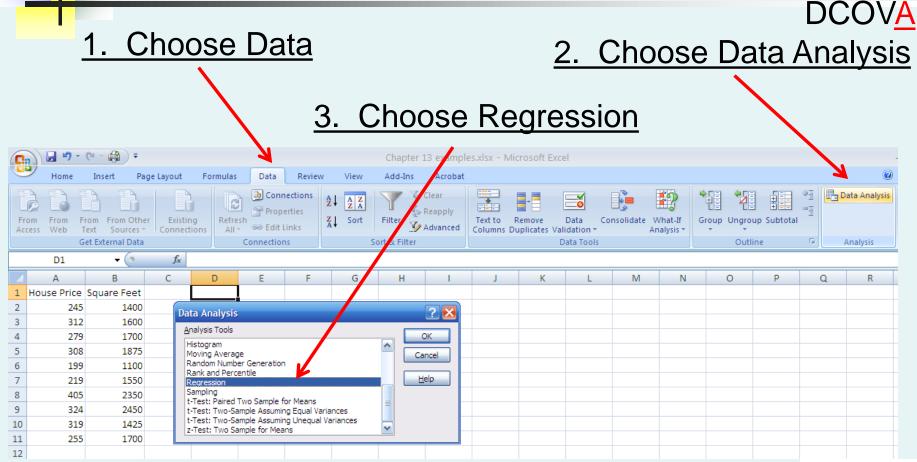
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House price model: Scatter Plot





Simple Linear Regression Example: Using Excel Data Analysis Function





Simple Linear Regression Example: Using Excel Data Analysis Function

(continued)

Enter Y's and X's and desired options

| | А | В | С | D | E | F | G | Н | I. |
|----|-------------|-------------|---|---------------------|----------------|---------|--|----------|--------------|
| 1 | House Price | Square Feet | | | | | | | |
| 2 | 245 | 1400 | R | egression | | | | | 2 🔼 |
| 3 | 312 | 1600 | é | Input | | | | | ОК |
| 4 | 279 | 1700 | | Input <u>Y</u> Rang | e: | \$A\$2 | \$A\$11 | 1 | |
| 5 | 308 | 1875 | | Input <u>X</u> Rang | e: | éBé? | \$B\$11 | E | Cancel |
| 6 | 199 | 1100 | | | | 9092. | 30311 | | Hala |
| 7 | 219 | 1550 | | Labels | | Constan | t is <u>Z</u> ero | | <u>H</u> elp |
| 8 | 405 | 2350 | | Con <u>f</u> iden | ce Level: | 95 % | | | |
| 9 | 324 | 2450 | | Output option: | - | | | | |
| 10 | 319 | 1425 | | | | \$D\$1 | | I | |
| 11 | 255 | 1700 | | Output R | _ | \$0\$1 | | | |
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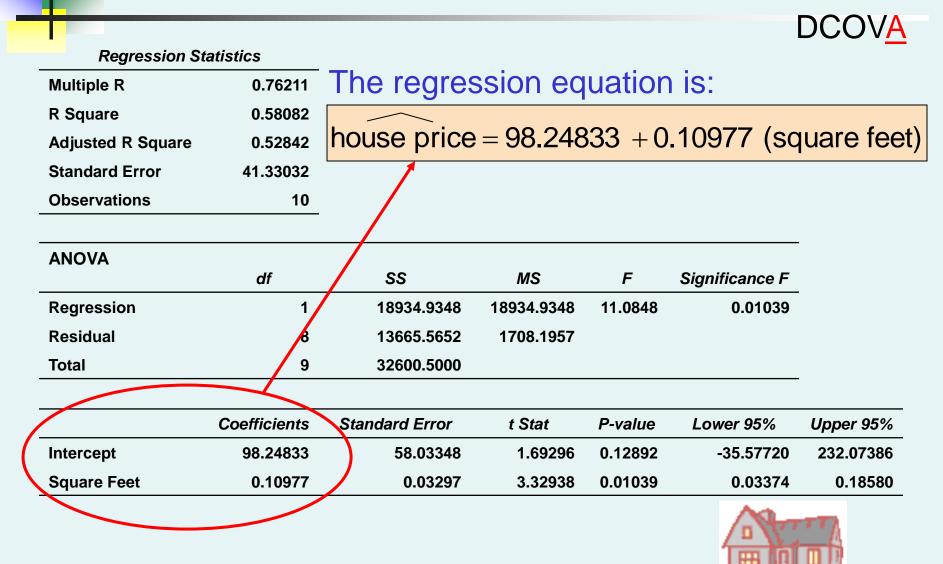
Simple Linear Regression Example: Using PHStat

Add-Ins: PHStat: Regression: Simple Linear Regression

| Home | Insert | Page La | yout | Formulas | Data | Review | View | Add-Ins | | | D1 | • | Jx | | | | | |
|-------------|--------------|-----------|------------|-----------|--------------|--------|------|---------|---|-----|------------|-------------|--------|---------------------|--------------|-------------------|-----------|------|
| PHStat - | | - | | | | | | | Darderer Darderer Eigenriter Oter tester | | А | В | С | D | E | F | G | |
| | | | | | | | | | One-game Annua Digentan Digentan | 1 H | ouse Price | Square Feet | Simple | Linear Reg | ression | | | > |
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| Decision-M | aking | | ۰ <u> </u> | | | | | | | 4 | 279 | 1700 | | ariable Cell R | - | Sheet1!\$B\$2 | | -1 |
| Probability | & Prob. Dist | ributions | <u>۲</u> | | | | | | imple Examp | 5 | 308 | 1875 | | | - | es contain label | | |
| Sampling | | | | D | E | F | G | н | iStat: Re | 6 | 199 | 1100 | | | - | ssion coefficient | | 5 % |
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| Confidence | Intervals | | | | | | | | | 8 | 405 | 2350 | | ression Tool | | | | |
| Sample Size | | | <u>۲</u> | | | | | | | 9 | 324 | 2450 | | Regression | Statistics T | able | | |
| One-Sample | e Tests | | ۲ I | | | | | | an ann Ingana. Nath Ingana. Filman. | 10 | 319 | 1425 | | ANOVA and | Coefficien | ts Table | | |
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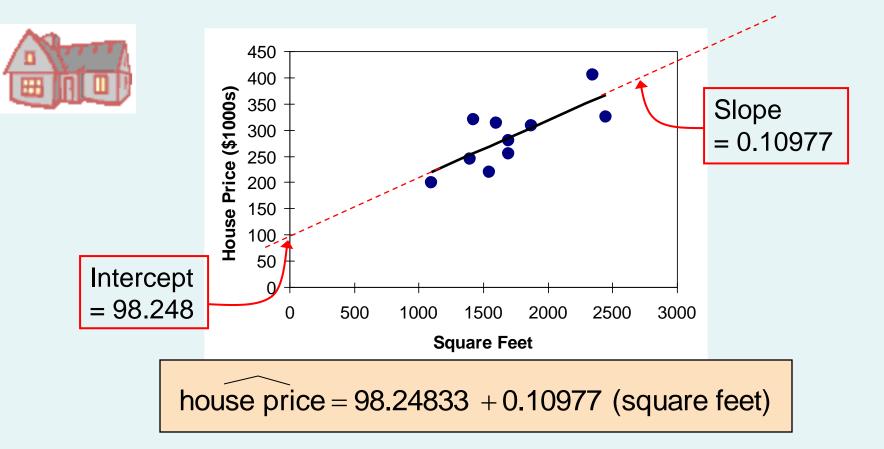


Simple Linear Regression Example: Excel Output



Simple Linear Regression Example: Graphical Representation

House price model: Scatter Plot and Prediction Line



Simple Linear Regression Example: Interpretation of b_o

house price = 98.24833 + 0.10977 (square feet)

- b₀ is the estimated average value of Y when the value of X is zero (if X = 0 is in the range of observed X values)
- Because a house cannot have a square footage of 0, b₀ has no practical application



Simple Linear Regression Example: Interpreting b₁

house price = 98.24833 + 0.10977 (square feet)

- b₁ estimates the change in the average value of Y as a result of a one-unit increase in X
 - Here, b₁ = 0.10977 tells us that the mean value of a house increases by .10977(\$1000) = \$109.77, on average, for each additional one square foot of size



Simple Linear Regression Example: Making Predictions

DCOVA

Predict the price for a house with 2000 square feet:

house price = 98.25 + 0.1098 (sq.ft.)

= 98.25 + 0.1098(2000)

= 317.85

The predicted price for a house with 2000 square feet is 317.85(\$1,000s) = \$317,850



Simple Linear Regression Example: Making Predictions

When using a regression model for prediction, only predict within the relevant range of data

Relevant range for interpolation 450 400 House Price (\$1000s) 350 300 250 200 150 100 Do not try to 50 0 extrapolate 2500 500 1000 2000 3000 0 1500 beyond the range **Square Feet** of observed X's

Coefficient of Determination, r²

- The coefficient of determination is the portion of the total variation in the dependent variable that is explained by variation in the independent variable
- The coefficient of determination is also called r-squared and is denoted as r²

$$r^{2} = \frac{SSR}{SST} = \frac{\text{regression sum of squares}}{\text{total sum of squares}}$$

note:
$$0 \le r^2 \le 1$$

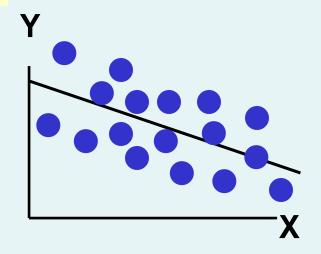
Examples of Approximate r² Values

Χ $r^2 = 1$ Y Х

Perfect linear relationship between X and Y:

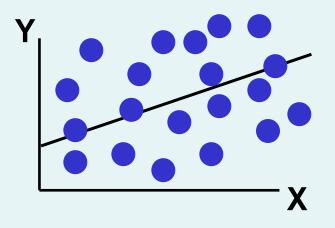
100% of the variation in Y is explained by variation in X

Examples of Approximate r² Values



$$0 < r^2 < 1$$

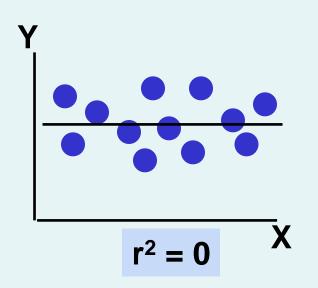
Weaker linear relationships between X and Y:



Some but not all of the variation in Y is explained by variation in X

Examples of Approximate r² Values

DCOVA



No linear relationship between X and Y:

The value of Y does not depend on X. (None of the variation in Y is explained by variation in X)

Simple Linear Regression Example: Coefficient of Determination, r² in Excel

| _ | Regression Stat | istics | r^2 | $=\frac{SS}{SS}$ | SR = | 18934.9 | $\frac{9348}{2} = 0.58$ | 082 |
|---|-------------------|----------|-------------------|------------------|---------|----------|-------------------------|--------|
| | Multiple R | 0.76211 | | S | ST | 32600. | | |
| < | R Square | 0.58082 | > 7 | <u>ا</u> | | | | |
| | Adjusted R Square | 0.52842 | / | | 58 | 3.08% c | of the variat | ion in |
| | Standard Error | 41.33032 | | | hou | ise pric | es is explai | ned by |
| _ | Observations | 10 | variation in squa | | | | - | - |
| | | | | | • | anatio | | |
| | ANOVA | df | SS | I | ИS | F | Significance F | |
| Ī | Regression | 1 | ▶ 18934.9348 | 1893 | 34.9348 | 11.0848 | 0.01039 | |
| | Residual | 8 | 13665.5652 | 170 | 08.1957 | | | |
| | Total | 9 | → 32600.5000 | | | | | |
| | | | | | | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% |
|-------------|--------------|----------------|---------|---------|-----------|-----------|
| Intercept | 98.24833 | 58.03348 | 1.69296 | 0.12892 | -35.57720 | 232.07386 |
| Square Feet | 0.10977 | 0.03297 | 3.32938 | 0.01039 | 0.03374 | 0.18580 |



EXAMPLE:

Eight students revealed the number of hours per day spent studying for the final exams and their relevant marks. These are tabulated in a table.

- Find the least square regression equation.
- Interpret the value of a and b.
- Predict the mark of final exam, if the student spent 9 hours and 15 minutes for studying.

| Number of hours | 2 | 6 | 8 | 1 | 10 | 7 | 6 | 3 |
|--------------------|----|----|----|----|----|----|----|----|
| Marks | 40 | 50 | 80 | 20 | 60 | 80 | 90 | 40 |

SOLUTION:

$$b = \frac{ss_{xy}}{ss_{xx}} = 5.7090$$
$$a = \bar{y} - b\bar{x} = \frac{\sum y}{n} - b\frac{\sum x}{n} = 26.81$$

 $\hat{y} = 26.81 + 5.7090x$